



Dan Fortin
President
IBM Canada Ltd.

As President of IBM Canada Ltd., Dan Fortin is responsible for the strategic direction and day-to-day operations of the IBM organization in Canada. Named to his current position in January 2005, Dan leads a team of over 20,000 professionals in the development and delivery of innovative solutions to help IBM clients address today's most pressing business challenges.

Since joining IBM in 1978, Dan has held a number of prominent marketing and management positions, overseeing divisions in Canada, the United States and Latin America.

Most recently, Dan was Vice President of Small and Medium Business for IBM Americas located in New York City, where he was responsible for supporting clients across North and South America. Prior to that, he was Vice President of Business Partners for IBM Americas, managing IBM's relationship with a network of resellers, distributors and solution providers. Dan also played an integral role in the creation of *ibm.com* Americas, where he served as Vice President and led thousands of employees across North and South America to successfully transform IBM's web and call centre infrastructure to better service clients through new channels.

Dan is also the Acting Vice Chair for World Vision Canada's board of directors, a member of the board of directors for both the Conference Board of Canada and the Toronto Region Research Alliance, and a member of the Canadian Council of Chief Executives.

Dan is a native of Quebec and is fluent in both English and French. He graduated in 1978 with a Bachelor of Civil Engineering degree from Carleton University in Ottawa.

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